



Q1 RESULTS 2014

13 MAY 2014

Harald Wilhelm | Chief Financial Officer

AIRBUS
GROUP

Disclaimer

This presentation includes forward-looking statements. Words such as “anticipates”, “believes”, “estimates”, “expects”, “intends”, “plans”, “projects”, “may” and similar expressions are used to identify these forward-looking statements. Examples of forward-looking statements include statements made about strategy, ramp-up and delivery schedules, introduction of new products and services and market expectations, as well as statements regarding future performance and outlook. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances and there are many factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements.

These factors include but are not limited to:

- ⌘ Changes in general economic, political or market conditions, including the cyclical nature of some of EADS' businesses;
- ⌘ Significant disruptions in air travel (including as a result of terrorist attacks);
- ⌘ Currency exchange rate fluctuations, in particular between the Euro and the U.S. dollar;
- ⌘ The successful execution of internal performance plans, including cost reduction and productivity efforts;
- ⌘ Product performance risks, as well as programme development and management risks;
- ⌘ Customer, supplier and subcontractor performance or contract negotiations, including financing issues;
- ⌘ Competition and consolidation in the aerospace and defence industry;
- ⌘ Significant collective bargaining labour disputes;
- ⌘ The outcome of political and legal processes including the availability of government financing for certain programmes and the size of defence and space procurement budgets;
- ⌘ Research and development costs in connection with new products;
- ⌘ Legal, financial and governmental risks related to international transactions;
- ⌘ Legal and investigatory proceedings and other economic, political and technological risks and uncertainties.

As a result, EADS' actual results may differ materially from the plans, goals and expectations set forth in such forward-looking statements. For a discussion of factors that could cause future results to differ from such forward-looking statements, see EADS “Registration Document” dated 4 April 2014.

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Group Highlights

Divisional Highlights

Guidance 2014



Market evolution

- ⌘ Continued commercial aircraft momentum
- ⌘ On going successes in Space segment

Focus on execution

- ⌘ Development programmes progressing (A350, A320NEO, EC175...)
- ⌘ Ramp up preparation underway (A350, A400M, A320)
- ⌘ Restructuring on track and transformation engaged

Q1 2014 Financials

- ⌘ Revenues: € 12.6 bn (+5%), EBIT* before one-off € 0.7 bn (-5%)
- ⌘ EBIT*: € 0.7 bn (+22%) , EPS: € 0.56 (+100%)
- ⌘ FCF**: € -2.0 bn

Guidance

- ⌘ GUIDANCE CONFIRMED

* Before one-off, Pre-goodwill impairment and exceptionals

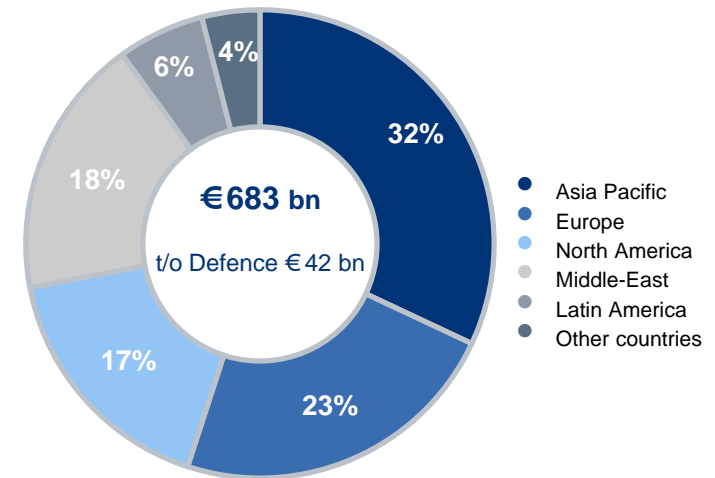
** Before Acquisitions

Q1 2014 Commercial Environment

Airbus Group Order Intake* by Segment
(by value)



Airbus Group Order Book* by Region
(by value)

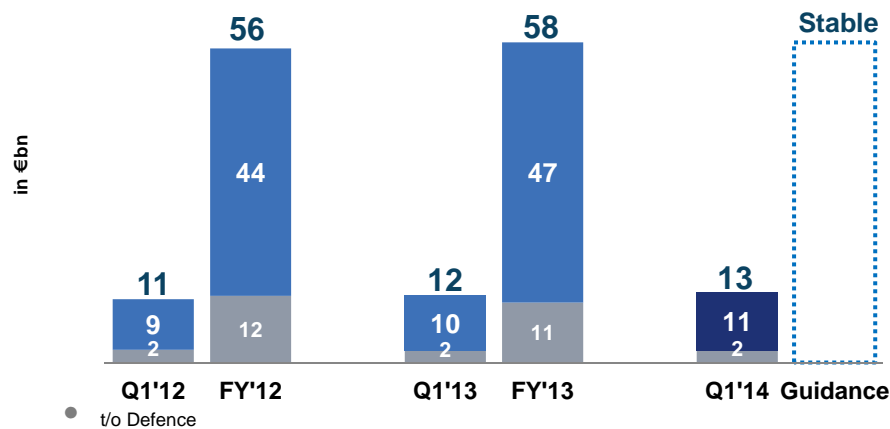


- ⌘ **AIRBUS** : 158 gross commercial aircraft orders, including 20 additional A380 and 12 A350 XWB
- ⌘ **AIRBUS HELICOPTERS** : 78 helicopters booked in Q1, including 6 EC175 and 9 Super Puma.
- ⌘ **AIRBUS DEFENCE & SPACE** : Continuing good momentum in Space activities
- ⌘ **AIRBUS GROUP**: Robust and diverse backlog

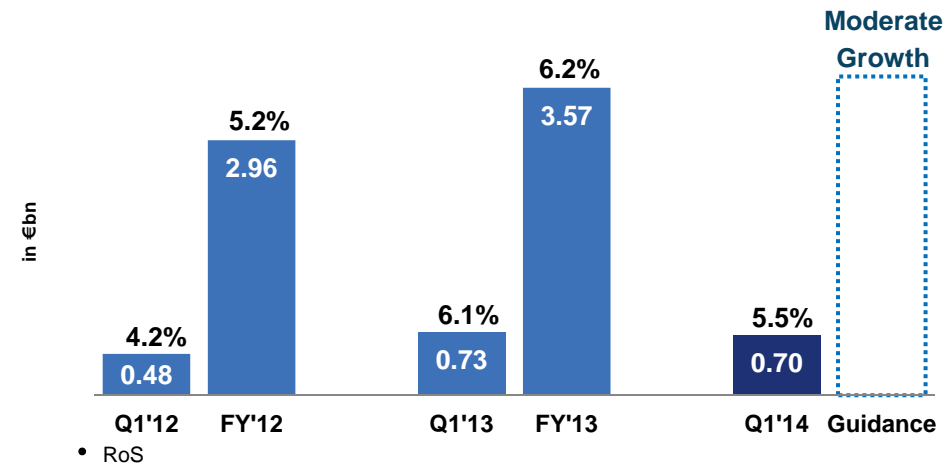
* Commercial Order Intake and Order Book based on list prices

Q1 2014 Financial Performance

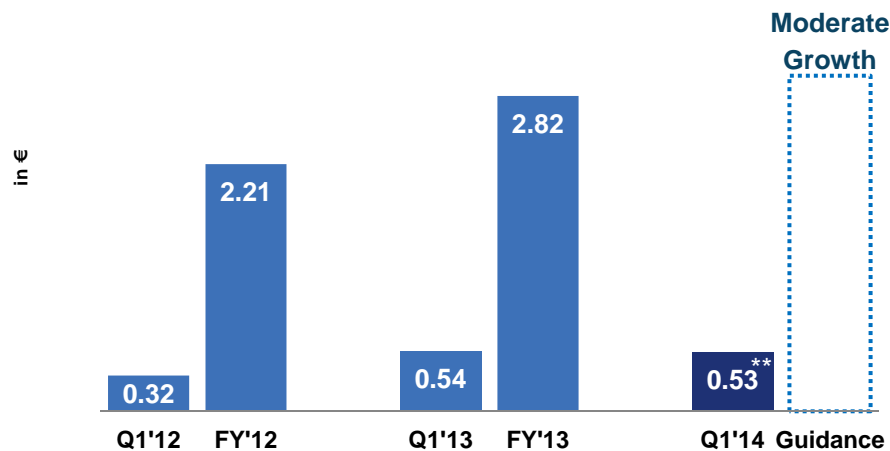
Revenues



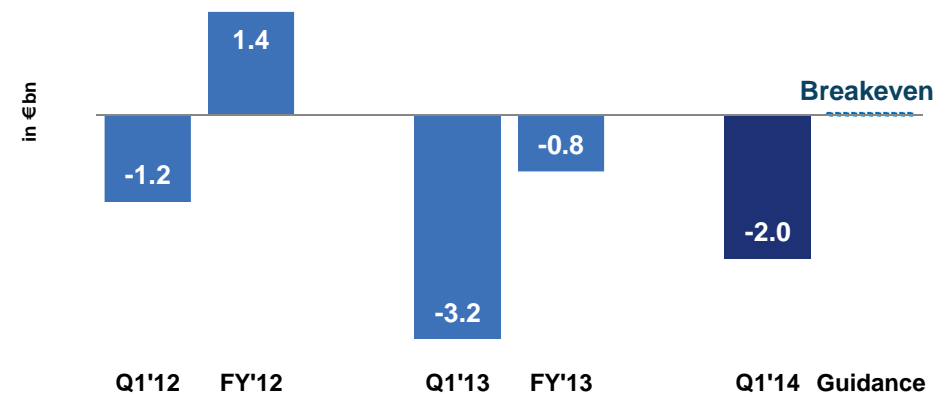
EBIT* before one-off



EPS* before one-off



FCF before Acquisitions



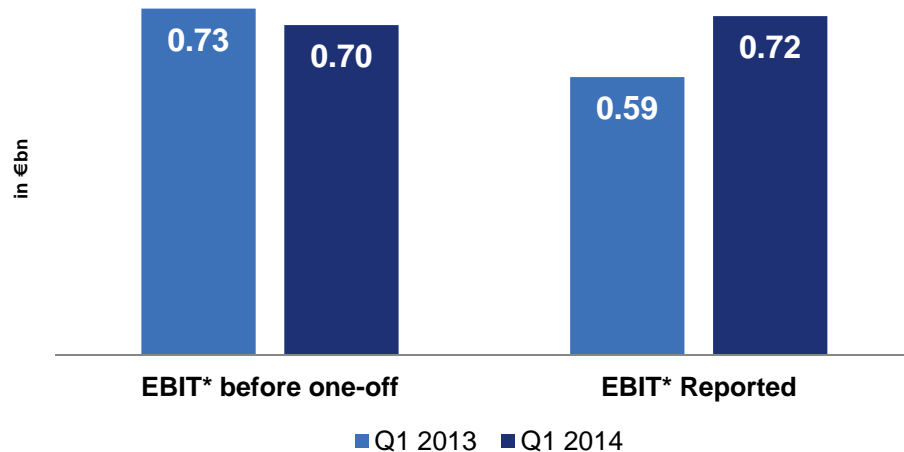
* Pre-goodwill impairment and exceptionals

** Q1 2014 Average number of shares: 780,878,364 compared to 823,522,587 in Q1 2013

2013 figures are pro forma, amended with IFRS 11 restatement. Capitalised R&D: €78 m in Q1 2014 and €106 m in Q1 2013

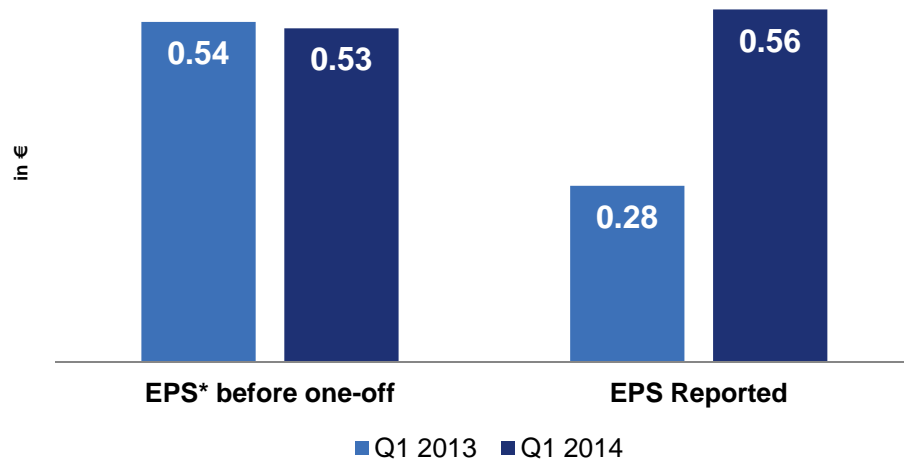
Q1 2014 Profitability

EBIT* performance



- ⌘ Q1 2014 EBIT* reported +22%
- ⌘ Q1 2014 one-offs limited to amount to €+ 19 m from \$ PDP Mismatch / BS Revaluation

EPS performance



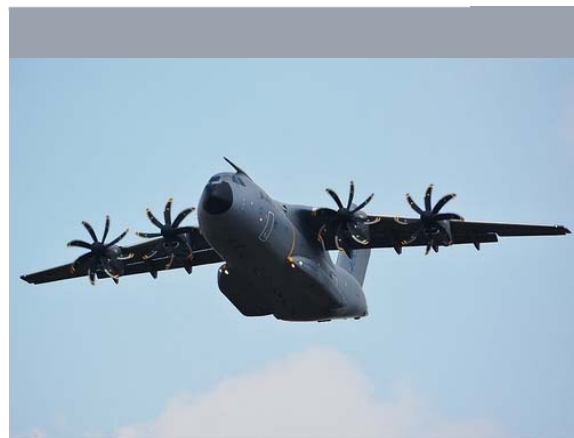
- ⌘ Q1 2014 Net Income of € 439 m, +93 %
- ⌘ Q1 2014 EPS of € 0.56, +100%
- ⌘ Q1 2014 Financial one-offs linked to positive foreign exchange revaluation
- ⌘ Q1 2014 tax rate 28%

* Pre-goodwill impairment and exceptionals
2013 figures are pro forma, amended with IAS 11 restatement

Group Highlights

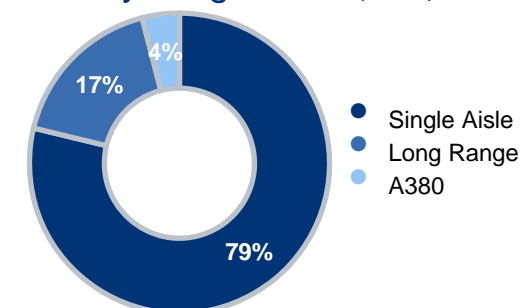
Divisional Highlights

Guidance 2014

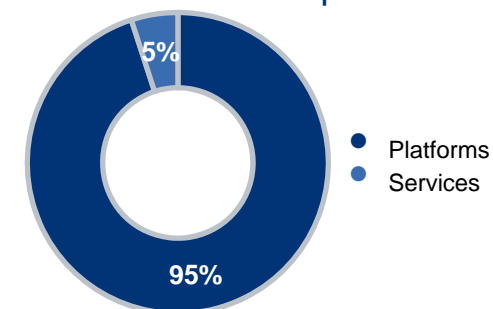


in €m		Q1 2014	Q1 2013 restated & pro forma	Change
Order Intake (net)	in units	103	410	-74.9%
Order Book		5,521	4,948	+11.6%
Order Intake (net)	in value	17,938	46,668	-61.6%
Order Book		628,910	552,509	+13.8%
Deliveries (a/c)		141	144	-2.1%
Revenues		8,937	8,759	+2.0%
R&D expenses** <i>in % of revenues</i>		576 6.4%	482 5.5%	+19.5%
EBIT* before one-off <i>in % of revenues</i>		527 5.9%	608 6.9%	-13.3%
EBIT* <i>In % of revenues</i>		546 6.1%	463 5.3%	+17.9%

Deliveries by Programme (units)



External Revenue split



- ⌘ Revenues reflect lower volume but a favourable delivery mix
- ⌘ EBIT before one-off reflects lower volume, operational improvement, R&D profile and includes A350 support costs
- ⌘ A350 XWB: Flight Test programme progressing towards certification
 - ⌘ More than 1,600 FT hours achieved to date, MSN 5 expected to join the fleet in the next weeks. First customer aircraft in FAL
 - ⌘ Priority and focus on ensuring maturity, cost adherence and ramp-up in line with commitments to customers
- ⌘ A380: Progressing on 2015 breakeven objective. Focus on lessons learnt from tests and in service experience
- ⌘ A320 NEO: Final Assembly commenced in March 2014, preparation underway for First Flight expected in Q4 2014

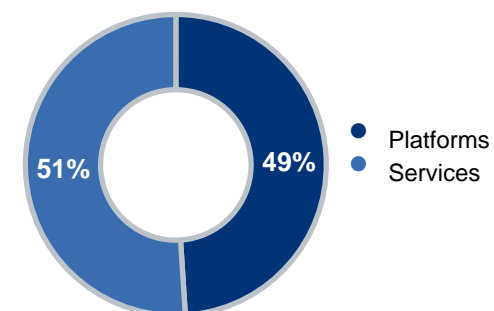
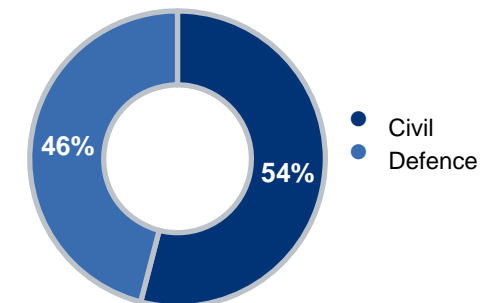
* Pre-goodwill impairment and exceptionals

** Capitalised R&D: €51 m in Q1 2014 and €83 m in Q1 2013

2013 figures are pro forma, amended with IFRS 11 restatement and perimeter change

in €m		Q1 2014	Q1 2013	Change
Order Intake (net)	in units	78	51	+52.9%
Order Book		999	1,063	-6.0%
Order Intake (net)	in value	1,202	804	+49.5%
Order Book		12,439	12,708	-2.1%
Deliveries (units)		74	58	+27.6%
Revenues		1,182	1,038	+13.9%
R&D expenses ** <i>in % of revenues</i>		73 6.2%	66 6.4%	+10.6%
EBIT* before one-off <i>in % of revenues</i>		58 4.9%	20 1.9%	+190%
EBIT* <i>In % of revenues</i>		58 4.9%	20 1.9%	+190%

External Revenue Split



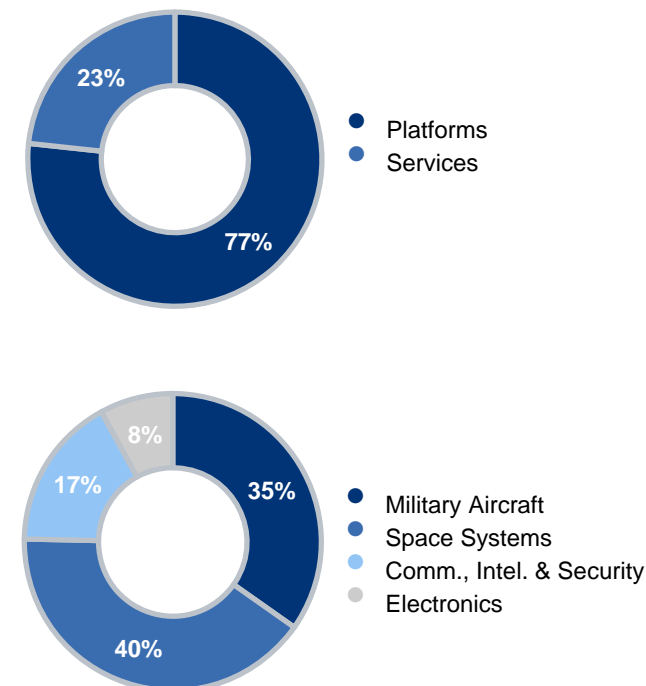
- ⌘ Revenues reflect higher volume and favourable revenue mix including NH90 ramp-up
- ⌘ EBIT improvement mainly driven by volume including recovery in Super Puma activity
- ⌘ Progress on development programmes (EC 175, EC 145 T2...)

* Pre-goodwill impairment and exceptionals

** Capitalised R&D: € 11 m in Q1 2014 and € 11 m in Q1 2013

in €m	Q1 2014	Q1 2013 Restated & pro forma	Change
Order Intake (net)	2,068	2,160	-4.3%
Order Book	42,588	43,894	-3.0%
Revenues	2,743	2,664	+3.0%
R&D expenses <i>in % of revenues</i>	76 2.8%	65 2.4%	+16.9%
EBIT* before one-off <i>in % of revenues</i>	85 3.1%	84 3.2%	+1.2%
EBIT* <i>in % of revenues</i>	85 3.1%	84 3.2%	+1.2%

External Revenue Split



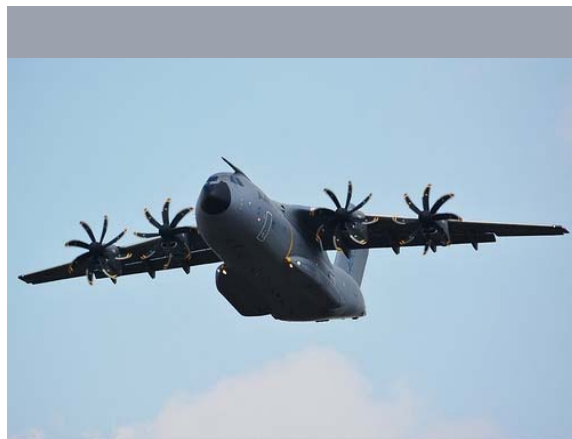
- ⌘ New Divisional structure; Management Team in place and operational
- ⌘ Restructuring programme progressing and on track for implementation from H2 2014; Social Partner dialogue constructive
- ⌘ Revenue increase driven by execution in Space. Stable EBIT performance despite R&D phasing
- ⌘ A400M: Ramp-up ongoing
 - ⌘ First delivery to Turkish Air Force in April.
 - ⌘ Progressive enhancement of Military Capability to follow with upgrades to be agreed and concluded with customers

* Pre-goodwill impairment and exceptionals
2013 figures are pro forma, amended with IFRS 11 restatement and perimeter change

Group Highlights

Divisional Highlights

Guidance 2014



2014 Guidance is based on \$/€ 1.35 as average rate

Airbus Orders & Deliveries

- ⌘ Airbus deliveries about the same level as 2013, including first A350 delivery (2013: 626 a/c); book to bill > 1

Revenues

- ⌘ Airbus Group targets revenues to be stable with 2013

EBIT* before one-off

- ⌘ Using EBIT* before one-off, Airbus Group expects a moderate RoS growth in 2014 and confirms its 2015 RoS* target of 7-8%

EBIT* and EPS*

- ⌘ The EBIT* and EPS* performance of Airbus Group will be dependent on the Group's ability to limit "one-off" charges
- ⌘ Going forward, from today's point of view, the one-offs should be limited to potential charges on the A350 XWB programme and foreign exchange effects linked to PDP mismatch and balance sheet revaluation
- ⌘ A350 XWB remains challenging. Any change to schedule and cost assumptions could lead to an increasingly higher impact on provisions

Free Cash Flow before Acquisitions

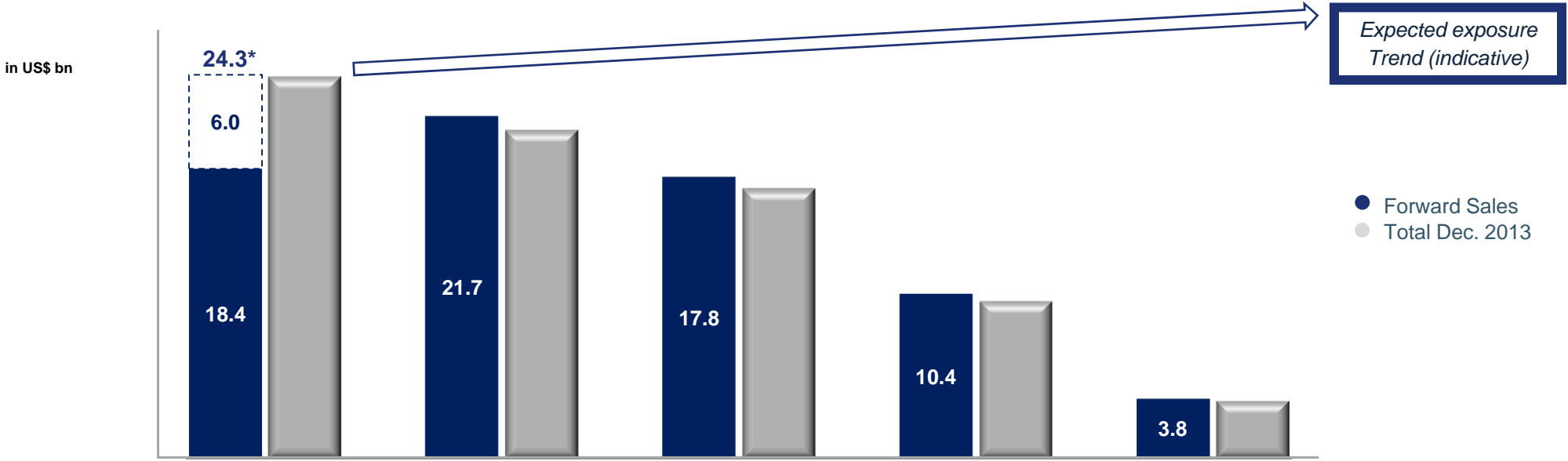
- ⌘ Airbus Group is targeting breakeven Free Cash Flow before Acquisitions

* Pre-goodwill impairment and exceptionals

Appendix



Currency Hedge Policy



Average hedge rates	2014	2015	2016	2017	2018+
€ vs \$	1.34 <i>For remaining 9 months (FY 2014e 1.35)</i>	1.35 <i>(1.35 in Dec. 13)</i>	1.33 <i>(1.32 in Dec. 13)</i>	1.32 <i>(1.32 in Dec. 13)</i>	1.33 <i>(1.33 in Dec. 13)</i>
£ vs \$	1.56	1.58	1.57	1.57	1.57

Mark-to-market value = €2.1 bn
Closing rate @ 1.38 €vs. \$

- ⌘ In Q1 2014, new hedge contracts of \$ 2.2 bn** were added at an average rate of € 1 = \$ 1.37
- ⌘ In Q1 2014, hedges of \$ 6.0 bn** matured at an average hedge rate of € 1 = \$ 1.37
- ⌘ **Hedge portfolio** 31 March 2014 at \$ 72.1 bn (vs. \$ 75.9 bn in Dec. 2013)**
- ⌘ **Average rates of € 1 = \$ 1.34 (vs. € 1 = \$ 1.34 in Dec. 2013) and £ 1 = \$ 1.57 (vs. £ 1 = \$ 1.57 in Dec. 2013)**

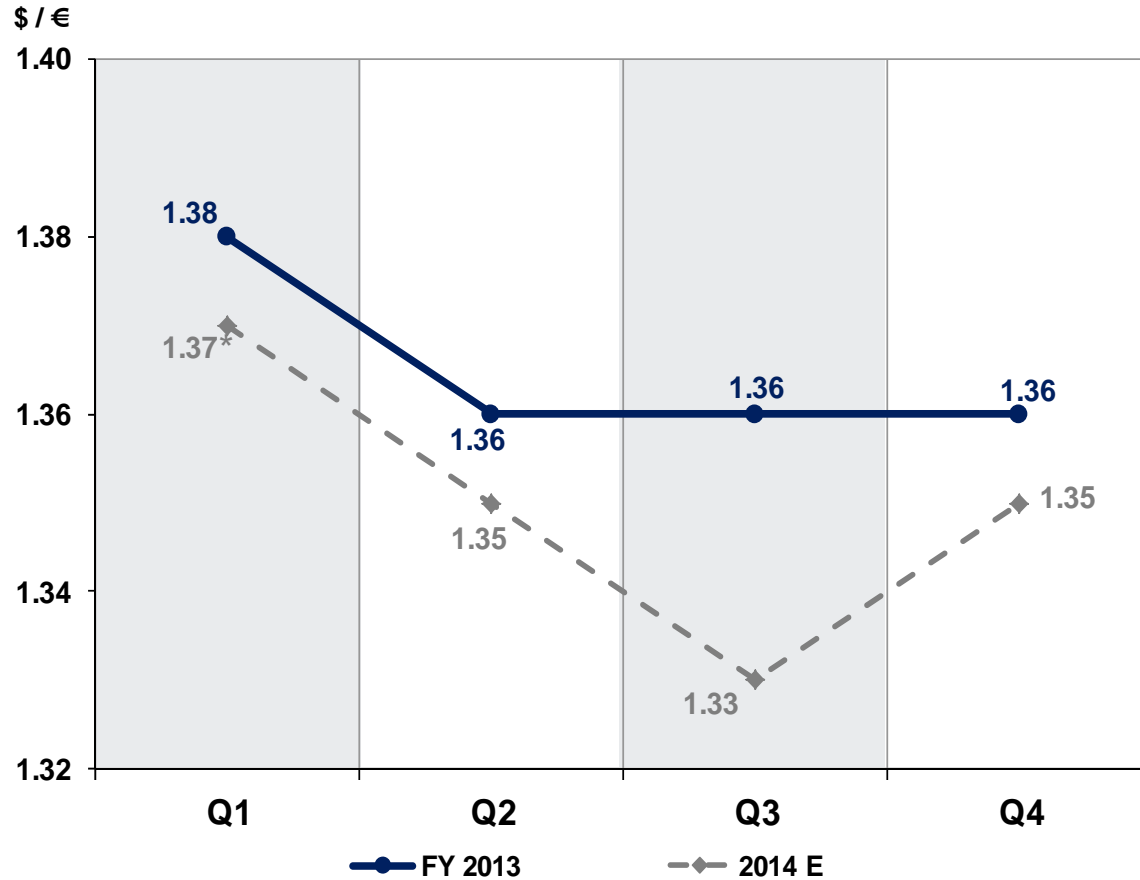
Approximately 50% of Airbus Group's US\$ revenues are naturally hedged by US\$ procurement. Graph shows US\$ Forward Sales.

* Total hedge maturing in 2014

** Total hedge amount contains \$/€ and \$/£ designated hedges

Expected Airbus Group Average Hedge Rates € vs. \$

Active exposure management



* Q1 2014 actual

	Average Rates
FY 2013	1.37
FY 2014E	1.35

Q1 2014 Forex EBIT* Impact Bridge

in €bn	Bridge
Hedge rates (\$/€1.38 to \$/€1.37)	0.02
Other one-off forex effect including PDP reversal	0.15
Compared to Q1 2013	0.17

* Pre-goodwill impairment and exceptionals

Q1 2014 Detailed Income Statement and Adjustments

in €m	Q1 2014	thereof	Q1 2014*	thereof		Q1 2014* before one-off
		Goodwill Impair. & Fair value dep.		Impact on EBIT*	FX one-off	
EBIT*	709	-10	719	19		700
in % of revenues	5.6%		5.7%			5.5%
Interest income	36		36			36
Interest expenses	-130		-130			-130
Other Financial result	-13		-13		28	-41
Finance result	-107	0	-107	0	28	-135
Income before taxes	602	-10	612	19	28	565
Income taxes	-166	3	-169	-6	-8	-155
Non-controlling interest	3		3			3
Net Income reported	439	-7	446	13	20	413
Number of shares	780,878,364		780,878,364			780,878,364
EPS reported	0.56		0.57			0.53

⌘ **Net Income* before one-off excludes the following items:**

- ⌘ One-offs impacting the EBIT* line (as reported in the EBIT* before one-off)
- ⌘ The Other Financial Result, except for the unwinding of discount on provisions

⌘ **The tax effect on one-offs is calculated at 30%**

* Pre-goodwill impairment and exceptionals

Q1 2013 Detailed Income Statement and Adjustments

in €m	Q1 2013 Adjusted	thereof	Q1 2013*	thereof			Q1 2013* before one-off Adjusted
		Goodwill Impair. & Fair value dep.		Impact on EBIT*		Financial result one-off	
				OPERATIONAL one-offs	FX one-off		
Airbus							
EBIT*	579	-10	589	-14	-131		734
in % of revenues	4.8%						
Interest income	40		40				40
Interest expenses	-126		-126				-126
Other Financial result	-187		-187			-150	-37
Finance result	-273	0	-273	0	0	-150	-123
Income before taxes	306	-10	316	-14	-131	-150	611
Income taxes	-77	3	-80	4	39	45	-168
Non-controlling interest	-2		-2				-2
Net Income reported	227	-7	234	-10	-92	-105	441
Number of shares	823,522,587		823,522,587				823,522,587
EPS reported	0.28		0.28				0.54

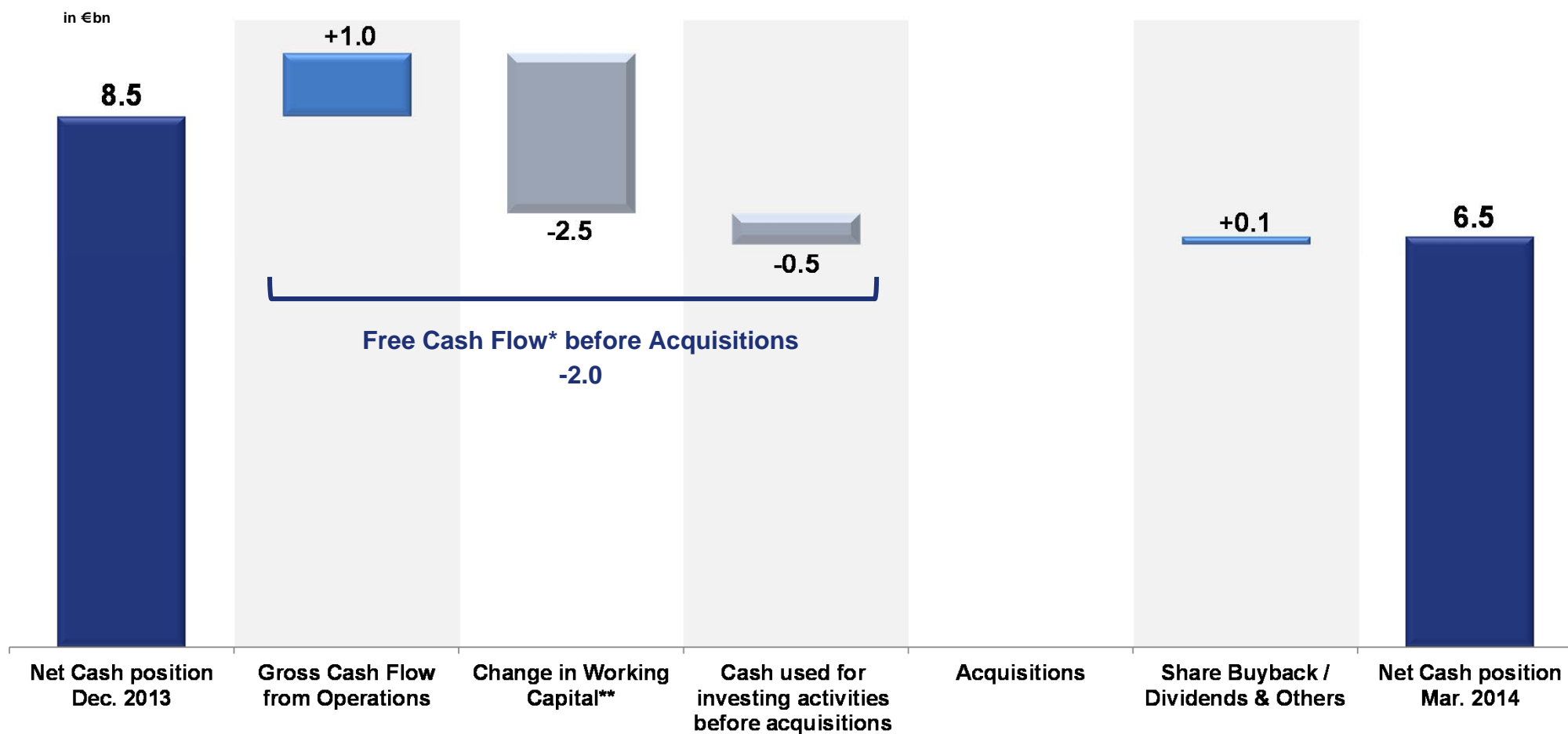
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⚡ **The tax effect on one-offs is calculated at 30%**

* Pre-goodwill impairment and exceptionals
2013 figures restated for IFRS 11 JV Accounting

Q1 2014 Cash Evolution



* Excluding contribution to plan assets of pension schemes and change of securities & excl. realized fx results on Treasury swaps in Q1 2014 - prior year not restated (€-19 m Q1 2013)

** Includes customer financing in other assets and liabilities of €-0.1 bn

2013 figures restated for IFRS 11 JV Accounting

Detailed Free Cash Flow

in €m	Q1 2014	Q1 2013 restated & pro forma
Net Cash position at the beginning of the period	8,454	11,724
Gross Cash Flow from Operations*	1,008	656
Change in working capital** of which Customer Financing	(2,545) (138)	(3,117) (73)
Cash used for investing activities of which Industrial Capex (additions)**** of which M&A	(497) (553) 0	(701) (664) 0
Free Cash Flow***	(2,034)	(3,162)
Free Cash Flow*** before Acquisitions	(2,034)	(3,162)
Free Cash Flow*** before customer financing	(1,896)	(3,089)
Change in capital and non-controlling interests	16	101
Change in treasury shares	111	0
Contribution to plan assets of pension schemes	(13)	(12)
Cash distribution to shareholders/Non-controlling interests	0	0
Others	13	27
Net cash position at the end of the period	6,547	8,678

* Gross Cash Flow from Operations, excluding working capital change and contribution to plan assets of pension schemes

** Excluding change of securities

*** Excluding contribution to plan assets of pension schemes and change of securities

**** Excluding leased and financial assets & excl. realized fx results on Treasury swaps in Q1 2014 - prior year not restated (€-19 m Q1 2013)

2013 figures restated for IFRS 11 JV Accounting

Net Cash Position

in €m	Mar. 2014	Dec. 2013 Adjusted
Gross Cash	13,154	14,084
Financing Debts		
Short-term Financing Debts	(2,794)	(1,826)
Long-term Financing Debts	(3,813)	(3,804)
Reported Net Cash	6,547	8,454
Airbus non-recourse debt	51	50
Net Cash excl. non-recourse	6,598	8,504

Airbus Group: Strong Liquidity Position* as at 31 March 2014

<p>€3.0 bn</p> <p>Credit Facility (RSCF)</p>	
<p>€13.1 bn</p> <p>Total Gross Cash</p> <p>Invested in highly rated securities</p>	<p>€6.6 bn</p> <p>Financing Liabilities</p> <p>(incl. € 1.5 bn liabilities of EMTN & €0.7 bn of USD bond liabilities – nominal value)</p>
	<p>€6.5 bn</p> <p>Net Cash</p>

- ⌘ Maturity 2018
- ⌘ Undrawn
- ⌘ Fully committed by 39 banks
- ⌘ No financial covenants
- ⌘ No MAC clause

EMTN programme & USD Bond (144A/RegS) **

Long term rating :

- ⌘ Moody's: A2 stable
- ⌘ S & P: A stable

CP Programme

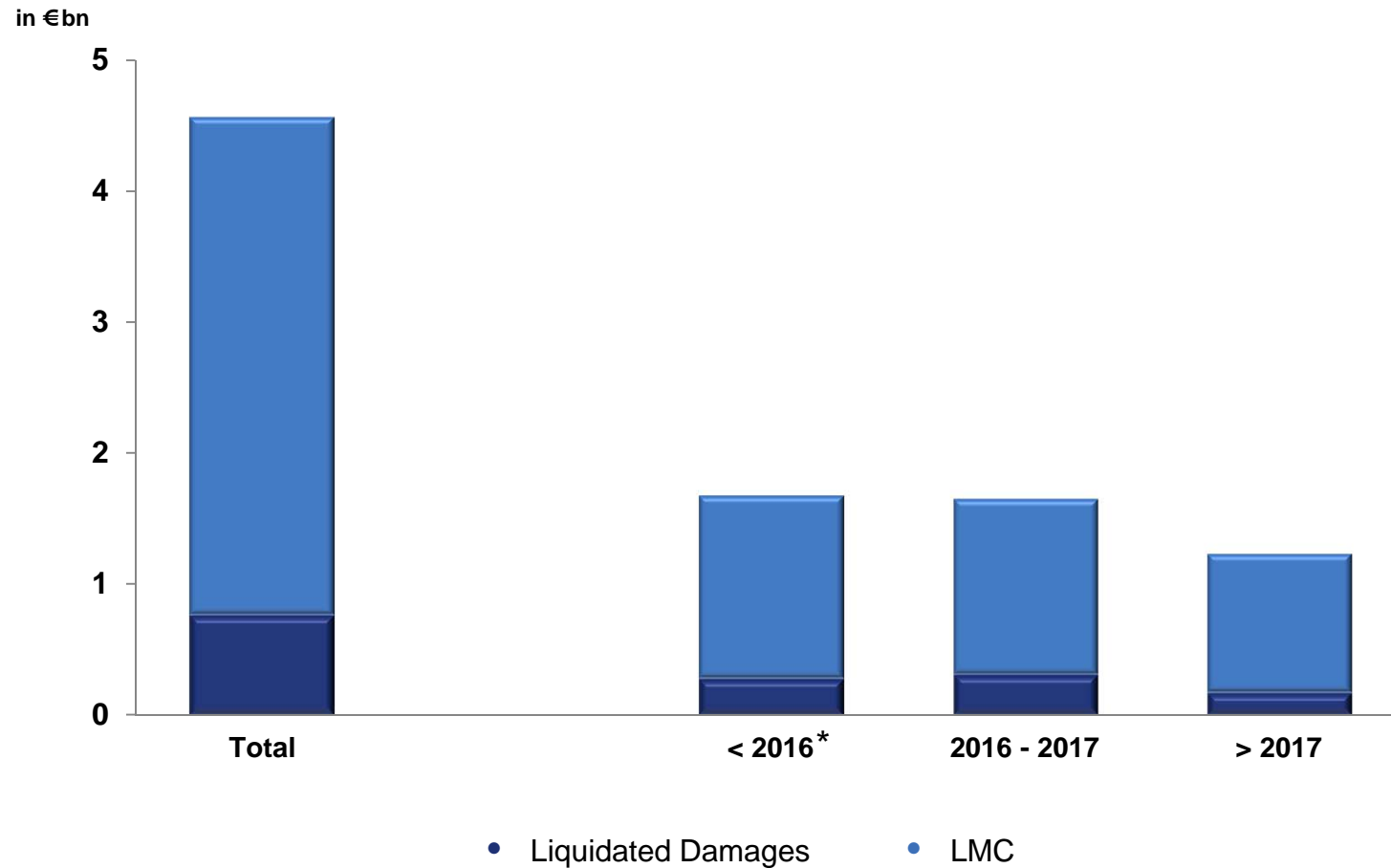
- ⌘ Total = €3.0bn – €540m outstanding
- ⌘ Short term rating:
- ⌘ S & P: A1

* Cash still deposited by JVs (e.g. MBDA) with Airbus Group: no operational change

Impacts of JV accounting changes on cash deposited by MBDA (€bn) : -0,354 on gross cash, +0,213 on financing liabilities and -0,567 on net cash

** New EUR 1 bn 10-Year bond, issued on March 25, 2014 settled on April 2nd 2014 and will be booked in Q2 2014

Airbus Programme Provision Consumption (as at 31 Dec. 2013)



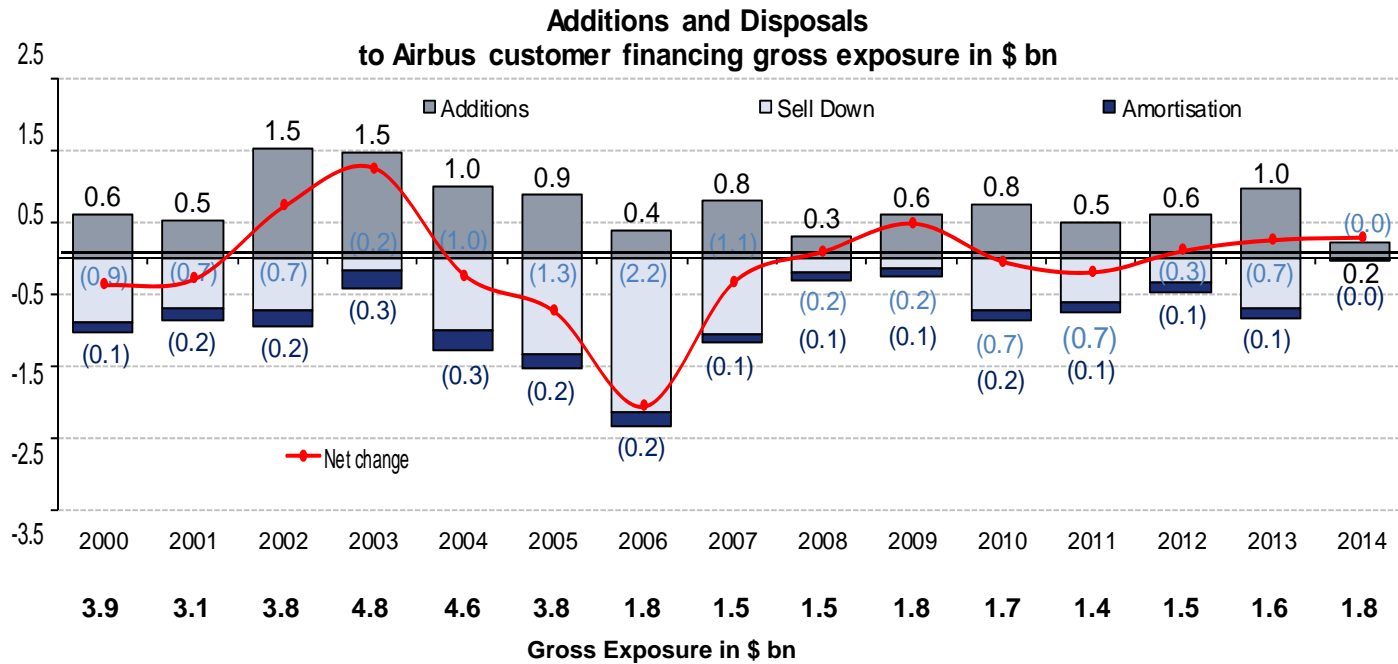
* Includes €434 m A350 charge booked in Q4 2013

Customer Financing Exposure

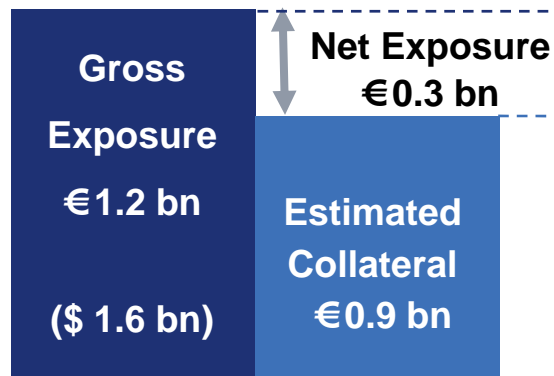
in €m	100% Airbus		100% Eurocopter	
	Mar. 2014	Dec. 2013	Mar. 2014	Dec. 2013
Closing rate €1 =	\$ 1.38	\$ 1.38		
Total Gross exposure of which off-balance sheet	1,319 90	1,193 91	85 13	84 14
Estimated value of collateral	(979)	(851)	(43)	(41)
Net exposure	340	342	42	43
Provision and asset impairment	(340)	(342)	(42)	(43)
Net exposure after provision	0	0	0	0

Airbus Customer Financing

Active exposure management

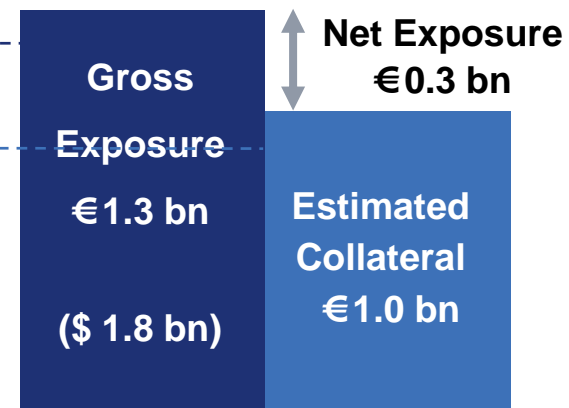


Net Exposure fully provisioned



31 December 2013

Net Exposure fully provisioned



31 March 2014

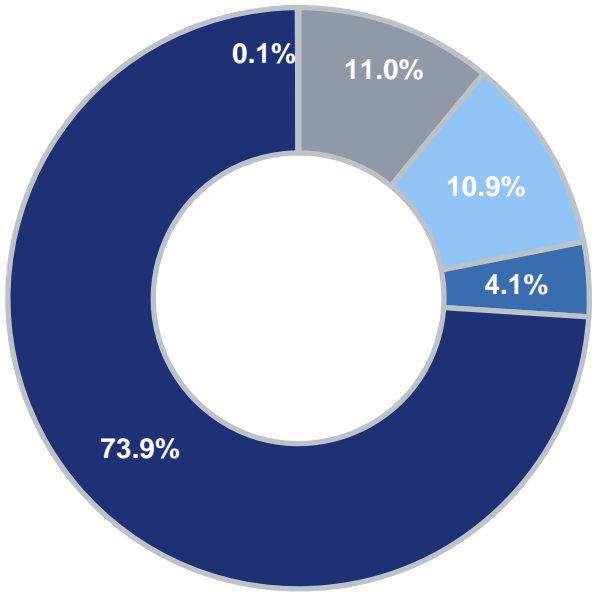
Balance Sheet Highlights: Assets

in €m	Mar. 2014	Dec. 2013 Adjusted
Non-current Assets	46,048	45,526
of which Intangible & Goodwill	12,508	12,500
of which Property, plant & equipment	15,682	15,585
of which Investments & Financial assets	5,571	5,614
of which positive hedge mark-to-market	1,949	1,993
of which Non-current securities	4,877	4,298
Current Assets	44,845	44,748
of which Inventory	25,640	24,023
of which Cash	5,864	7,201
of which Current securities	2,413	2,585
of which positive hedge mark-to-market	753	716
Total Assets	90,893	90,274
<i>Closing rate \$/€</i>	1.38	1.38

Balance Sheet Highlights: Liabilities

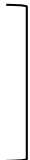
in €m	Mar. 2014	Dec. 2013 Adjusted
Total Equity	11,396	10,906
of which OCI (Other Comprehensive Income)	2,846	2,929
of which Non-controlling interests	39	42
Total Non-current liabilities	33,505	33,017
of which pensions	5,921	5,866
of which other provisions	3,585	3,738
of which financing debts	3,813	3,804
of which European governments refundable advances	5,934	5,907
of which Customer advances	10,830	10,203
of which negative hedge mark-to-market	559	671
Total Current liabilities	45,992	46,351
of which pensions	373	403
of which other provisions	4,538	4,819
of which financing debts	2,794	1,826
of which European governments refundable advances	423	455
of which Customer advances	22,898	23,723
of which negative hedge mark-to-market	339	302
Total Liabilities and Equity	90,893	90,274

Shareholding Structure as of 31 March 2014



Shareholder Agreement

- SOGEPA
- GZBV
- SEPI



26.0%

Free Float

- Institutional Investors & Retail
-
- Treasury shares* (without economic or voting rights)

⌘ 783,639,993 shares outstanding as at 31 March 2014

* Shares to be cancelled

Quarterly Order Intake Breakdown (cumulative)

in €m

	Q1		H1		9m		FY	
	2014	2013 <i>pro forma & restated</i>	2014	2013 <i>pro forma & restated</i>	2014	2013 <i>pro forma & restated</i>	2014	2013 <i>pro forma & restated</i>
Airbus	17,938	46,668		89,302		125,964		199,261
Airbus Helicopters	1,202	804		2,448		4,177		5,775
Airbus Defence & Space	2,068	2,160		3,948		7,120		11,808
HQ/Elim & Others	(107)	(87)		(137)		(294)		(426)
Airbus Group	21,101	49,545		95,561		136,967		216,418

Quarterly Order Book Breakdown (cumulative)

in €m

	Q1		H1		9m		FY	
	2014	2013 <i>pro forma & restated</i>	2014	2013 <i>pro forma & restated</i>	2014	2013 <i>pro forma & restated</i>	2014	2013 <i>pro forma & restated</i>
Airbus	628,910	552,509		573,829		581,034		625,595
Airbus Helicopters	12,439	12,708		12,806		12,986		12,420
Airbus Defence & Space	42,588	43,894		42,738		43,323		43,208
HQ/Elim & Others	(689)	(1,038)		(918)		(839)		(663)
Airbus Group	683,248	608,073		628,455		636,504		680,560

Quarterly Revenues Breakdown (cumulative)

in €m	Q1		H1		9m		FY	
	2014	2013 <i>pro forma & restated</i>	2014	2013 <i>pro forma & restated</i>	2014	2013 <i>pro forma & restated</i>	2014	2013 <i>pro forma & restated</i>
	Airbus	8,937	8,759		18,102		27,328	
Airbus Helicopters	1,182	1,038		2,584		4,132		6,297
Airbus Defence & Space	2,743	2,664		5,564		8,382		13,121
HQ/Elim & Others	(214)	(367)		(580)		(895)		(1,345)
Airbus Group	12,648	12,094		25,670		38,947		57,567

Quarterly EBIT* Breakdown (cumulative)

in €m

	Q1		H1		9m		FY	
	2014	2013 <i>pro forma & restated</i>	2014	2013 <i>pro forma & restated</i>	2014	2013 <i>pro forma & restated</i>	2014	2013 <i>pro forma & restated</i>
Airbus	546	463		1,095		1,523		1,592
Airbus Helicopters	58	20		128		217		397
Airbus Defence & Space	85	84		216		356		659
HQ/Elim & Others	30	22		39		68		8
Airbus Group	719	589		1,478		2,164		2,656

* Pre-goodwill impairment and exceptionals

Quarterly EBIT* before one-off Breakdown (cumulative)

in €m	Q1		H1		9m		FY	
	2014	2013 <i>pro forma & restated</i>	2014	2013 <i>pro forma & restated</i>	2014	2013 <i>pro forma & restated</i>	2014	2013 <i>pro forma & restated</i>
	Airbus	527	608		1,231		1,712	
Airbus Helicopters	58	20		128		217		397
Airbus Defence & Space	85	84		216		356		911
HQ/Elim & Others	30	22		39		68		48
Airbus Group	700	734		1,614		2,353		3,569

* Pre-goodwill impairment and exceptionals

Airbus Group Q1 2013 restatements

Order Intake Q1 2013

EADS Divisions	Movements restructuring			Airbus Group Divisions restated	Movements JV accounting	Airbus Group Divisions restated & proforma			
	Total old divisions in €m	Airbus Military	Airbus Defence & Space Elim			Airbus Elim	Total new segments in €m	Total in €m	
Airbus Division	47,337	-540		29	46,826	Airbus	-158	46,668	Airbus
Eurocopter	804				804	Airbus Helicopters		804	Airbus Helicopters
Astrium	817					Airbus			Airbus
		540	-66		2,358	Defence & Space	-198	2,160	Defence & Space
Cassidian	1,066								
HQ / OB & Elim	-120		66	-29	-85	HQ / OB & Elim	-2	-87	HQ / OB & Elim
Total	49,904				49,904	Total		49,545	Total

Order Book Q1 2013

EADS Divisions	Movements restructuring			Airbus Group Divisions restated	Movements JV accounting	Airbus Group Divisions restated & proforma			
	Total old divisions in €m	Airbus Military	Airbus Defence & Space Elim			Airbus Elim	Total new segments in €m	Total in €m	
Airbus Division	574,527	-21,130		824	554,221	Airbus	-1,712	552,509	Airbus
Eurocopter	12,708				12,708	Airbus Helicopters		12,708	Airbus Helicopters
Astrium	12,061					Airbus			Airbus
		21,130	-342		48,380	Defence & Space	-4,486	43,894	Defence & Space
Cassidian	15,532								
HQ / OB & Elim	-537		342	-824	-1,018	HQ / OB & Elim	-20	-1,038	HQ / OB & Elim
Total	614,291				614,291	Total		608,073	Total

Airbus Group Q1 2013 restatements

Revenues Q1 2013

EADS Divisions	Movements restructuring			Airbus Group Divisions restated	Movements JV accounting	Airbus Group Divisions restated & proforma			
	Total old divisions in €m	Airbus Military	Airbus Defence & Space Elim			Airbus Elim	Total new segments in €m	Total in €m	
Airbus Division	9,181	-615		256	8,822	Airbus	-63	8,759	Airbus
Eurocopter	1,038				1,038	Airbus Helicopters		1,038	Airbus Helicopters
Astrium	1,369					Airbus			Airbus
		615	-29		2,896	Defence & Space	-232	2,664	Defence & Space
Cassidian	941								
HQ / OB & Elim	-142		29	-256	-369	HQ / OB & Elim	2	-367	HQ / OB & Elim
Total	12,387				12,387	Total		12,094	Total

EBIT* Reported Q1 2013

EADS Divisions	Movements restructuring			Airbus Group Divisions restated	Movements JV accounting	Airbus Group Divisions restated & proforma			
	Total old divisions in €m	Airbus Military	Airbus Defence & Space Elim			Airbus Elim	Total new segments in €m	Total in €m	
Airbus Division	456	-15		23	464	Airbus	-1	463	Airbus
Eurocopter	20				20	Airbus Helicopters		20	Airbus Helicopters
Astrium	66					Airbus			Airbus
		15	-1		87	Defence & Space	-3	84	Defence & Space
Cassidian	7								
HQ / OB & Elim	47		1	-23	25	HQ / OB & Elim	-3	22	HQ / OB & Elim
Total	596				596	Total		589	Total

* Pre-goodwill impairment and exceptionals

Airbus Group FY 2013 restatements

Order Intake FY 2013

EADS Divisions	Movements restructuring			Airbus Group Divisions restated	Movements JV accounting	Airbus Group Divisions restated & proforma			
	Total old divisions in €m	Airbus Military	Airbus Defence & Space Elim			Airbus Elim	Total new segments in €m	Total in €m	
Airbus Division	202,260	-2,592		199	199,867	Airbus	-606	199,261	Airbus
Eurocopter	5,775				5,775	Airbus Helicopters		5,775	Airbus Helicopters
Astrium	6,169					Airbus			Airbus
		2,592	-281		13,454	Defence & Space	-1,646	11,808	Defence & Space
Cassidian	4,974								
HQ / OB & Elim	-497			281	-199	HQ / OB & Elim	-11	-426	HQ / OB & Elim
Total	218,681				218,681	Total		216,418	Total

Order Book FY 2013

EADS Divisions	Movements restructuring			Airbus Group Divisions	Movements JV accounting	Airbus Group Divisions restated & proforma			
	Total old divisions in €m	Airbus Military	Airbus Defence & Space Elim			Airbus Elim	Total new segments in €m	Total in €m	
Airbus Division	647,410	-20,814		517	627,113	Airbus	-1,518	625,595	Airbus
Eurocopter	12,420				12,420	Airbus Helicopters		12,420	Airbus Helicopters
Astrium	13,077					Airbus			Airbus
		20,814	-342		47,845	Defence & Space	-4,637	43,208	Defence & Space
Cassidian	14,296								
HQ / OB & Elim	-469			342	-517	HQ / OB & Elim	-19	-663	HQ / OB & Elim
Total	686,734				686,734	Total		680,560	Total

Airbus Group FY 2013 restatements

Revenues FY 2013

EADS Divisions	Movements restructuring			Airbus Group Divisions	Movements JV accounting	Airbus Group Divisions restated & proforma			
	Total old divisions in €m	Airbus Military	Airbus Defence & Space Elim			Airbus Elim	Total new segments in €m	Total in €m	
Airbus Division	42,012	-2,893		770	39,889	Airbus	-395	39,494	Airbus
Eurocopter	6,297				6,297	Airbus Helicopters		6,297	Airbus Helicopters
Astrium	5,784					Airbus			Airbus
Cassidian	5,976	2893	-231		14,422	Defence & Space	-1301	13,121	Defence & Space
HQ / OB & Elim	-813		231	-770	-1,352	HQ / OB & Elim	7	-1,345	HQ / OB & Elim
Total	59,256				59,256	Total		57,567	Total

EBIT* Reported FY 2013

EADS Divisions	Movements restructuring			Airbus Group Divisions	Movements JV accounting	Airbus Group Divisions restated & proforma			
	Total old divisions in €m	Airbus Military	Airbus Defence & Space Elim			Airbus Elim	Total new segments in €m	Total in €m	
Airbus Division	1,710	-166		51	1,595	Airbus	-3	1,592	Airbus
Eurocopter	397				397	Airbus Helicopters		397	Airbus Helicopters
Astrium	347					Airbus			Airbus
Cassidian	432	166	-255		690	Defence & Space	-31	659	Defence & Space
HQ / OB & Elim	-225		255	-51	-21	HQ / OB & Elim	29	8	HQ / OB & Elim
Total	2,661				2,661	Total		2,656	Total

* Pre-goodwill impairment and exceptionals